



**Return  
on  
Intelligence**

**EXIGEN<sup>®</sup>  
services**

 Return on Intelligence company

**Return on Intelligence (ROI)** is a global IT services firm and has been delivering system integration, outsourced product development, custom application development, maintenance, and support outsourcing services since 1999. In Latvia ROI is operating since 1995 with the name **Exigen Services Latvia**. Our clients range from Fortune 100 companies to mid-sized growth companies, and technology start-ups. In addition, expansion plans are currently underway throughout the globe. Company is looking for a passionate

## **Chief Delivery Officer**

The Chief Delivery Officer provides senior leadership and supervision to all Delivery Management staff, directs overall project management methodology and maintains an operating model that aligns with ROI business priorities while overseeing day-to-day operational issues related to project execution.

### **Responsibilities**

- Take ownership of project execution and delivery across the entire organization.
- Lead the Delivery Management Team and drive positive morale.
- Be point of escalation for delivery issues and engage executive management team and/or other key stakeholders where necessary to resolve problems and overcome obstacles.
- Maintain overall Delivery Management Team readiness and ability to support corporate business objectives and priorities.
- Identify specific skills, experience and staffing level required for effectively manage and complete all ongoing and future projects and programs within the ROI portfolio.
- Take ongoing ownership of all project-related data in corporate systems and ensure accuracy of reporting related to project progress and results
- Manage, estimate, and continually improve Delivery Management processes and procedures for estimation, project execution and project management across all projects and accounts.
- Meet targets for project revenue, profits and global staff utilization.
- Ensure that internal projects and initiatives related to project delivery are aligned with overall business strategy and priorities.
- Work with HR to identify candidates, conduct interviews and make hiring decisions.
- Represent the needs and interests of the Delivery Team to the Executive Team and throughout the organization.
- Provide sales support and contribute to strategy, offerings and sales as needed.

### **Requirements:**

- Proven multi-year experience managing large geographically distributed delivery teams.
- Proven experience interacting with customer and internal C-level executives.
- Expert business and financial analysis skills, including established history of accountability and ownership for program and/or organizational profit and loss.
- Solid knowledge, advanced points of view and 12-15 years hands-on practical experience with project management principles, methods, and techniques in IT industry.
- Senior-level leadership skills and proven experience setting direction and managing highly accomplished program execution teams.
- Proven expertise managing details and balancing multiple projects and tasks.
- Excellent listening, negotiation and presentation skills.
- Fluent in written and spoken English.
- Excellent verbal and written communications skills.

If you see yourself as the right person for this position, please send your **CV in English** to Kamena Landmane via [kamena@eiropersonals.lv](mailto:kamena@eiropersonals.lv) with reference „**Chief Delivery Officer**”

Thank you for your interest! We will respond only to those candidates who will be invited to interviews. If you do not receive an invitation for the interview within 3 weeks from the date you sent your application, you may assume that you have not passed the tender.